About 10XDeveloper

Your Trusted GCC Partner

10Xdeveloper

Who We Are

10XDeveloper is a specialized consulting firm that helps global companies establish and optimize their Global Capability Centers (GCCs) in India, with a focus on Hyderabad.

With decades of combined experience in setting up technology centers and shared service operations, our team brings deep expertise across all aspects of GCC establishment and management.

We partner with Fortune 500 companies, fast-growing startups, and mid-market firms looking to leverage India's talent pool to drive innovation and operational excellence.

Why Choose Us

✓ End-to-end GCC services from strategy to operations

✓ Deep knowledge of Hyderabad's business ecosystem

✓ Proven track record of successful GCC implementations

✓ Network of local partners and government connections

✓ Customized approach based on your specific needs

✓ Focus on sustainable, long-term growth

Why Hyderabad?

India's Emerging GCC Hub

Hyderabad has emerged as one of India's top destinations for Global Capability Centers, offering a unique combination of advantages that make it an ideal location for international companies.

World-Class Infrastructure

HITEC City and Financial District offer state-of-the-art office spaces with robust connectivity and power backup.

Skilled Talent Pool

Access to over 600,000 tech professionals and graduates from top universities and engineering colleges.

Government Support

Proactive policies and incentives from the Telangana government for technology companies and GCCs.

Educational Ecosystem

Home to premier institutions like IIIT Hyderabad, IIT Hyderabad, and numerous engineering colleges.

Cost Advantage

15-20% cost advantage compared to Bangalore while maintaining similar quality of talent and infrastructure.

Established GCC Ecosystem

Home to 200+ GCCs including Microsoft, Google, Amazon, JP Morgan, Wells Fargo, and many others.

Our Services

Comprehensive GCC Setup & Management Solutions

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10XDeveloper offers end-to-end services for establishing and optimizing Global Capability Centers in Hyderabad, covering everything from strategic planning to operational excellence.

Strategy & Program Management	**Real Estate & Infrastructure**
Talent & HR	**Legal, Compliance & Risk**
Technology Enablement	**Culture & Communications**
Finance & Admin	**Operational Excellence**

Strategy & Program Management

10XDeveloper GCC Services

Our strategic services help companies develop a solid foundation for their GCC operations in Hyderabad, ensuring alignment with global business objectives.

Market Entry Strategy Consulting

One-Time

Expert guidance on market entry strategies tailored to your industry and objectives.

Location Feasibility & Benchmarking Study

One-Time

Comprehensive analysis of various locations to determine the optimal setup for your GCC.

Business Case Development

One-Time

Building robust business cases with ROI analysis to support GCC investment decisions.

Operating Model Design

One-Time

Creating efficient operational frameworks to maximize productivity and cost efficiency.

Program Governance & PMO Setup

Recurring

Establishing governance structures and project management offices for ongoing operational oversight.

Our real estate and infrastructure services provide end-to-end support for establishing the physical presence of your GCC in Hyderabad.

Site Identification & Evaluation

One-Time

Expert identification and assessment of potential locations based on your specific requirements.

Lease Negotiation & Legal Closure

One-Time

Skilled negotiation of favorable lease terms and management of legal documentation.

Workspace Design & Fit-Out Coordination

One-Time

Custom workspace design and coordination with contractors to create your ideal office environment.

IT Infrastructure Setup

One-Time + Recurring

Comprehensive IT infrastructure implementation and ongoing maintenance support.

Facilities Management Coordination

Recurring

Ongoing coordination of facility management services for smooth day-to-day operations.

Our talent acquisition and HR services help you build and maintain a skilled workforce for your GCC operations in Hyderabad.

Workforce Planning & Org Design

One-Time

Strategic planning of your workforce needs and organizational structure for optimal performance.

Employer Branding & Digital Presence Setup

One-Time + Recurring

Establishing a compelling employer brand to attract top talent in the Hyderabad market.

End-to-End Recruitment

Recurring

Comprehensive recruitment services to source, screen, and hire qualified candidates.

Onboarding & Induction Programs

Recurring

Structured onboarding programs to integrate new employees into your organization effectively.

Compensation Benchmarking & Offer Management

Recurring

Industry-specific compensation analysis and structured offer management processes.

Legal, Compliance & Risk

10XDeveloper GCC Services

Our legal and compliance services ensure that your GCC operates within regulatory frameworks while minimizing business risks.

Entity Incorporation & Legal Structuring

One-Time

Complete support for legal entity formation and structuring tailored to your business needs.

Regulatory Liaison

One-Time + Recurring

Ongoing communication with regulatory authorities to ensure compliance.

Policy Frameworks Setup

One-Time

Development of comprehensive policy frameworks aligned with local laws and corporate standards.

Risk Management Advisory

Recurring

Continuous risk assessment and mitigation strategies for your GCC operations.

GDPR/Data Privacy & InfoSec Compliance

One-Time + Audits

Implementation of data privacy measures and regular compliance audits.

Technology Enablement

10XDeveloper GCC Services

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Our technology services provide the digital foundation for your GCC, ensuring efficient operations and seamless integration with global systems.

Tech Stack Advisory & Cloud Architecture

One-Time

Expert guidance on technology selections and cloud architecture optimized for your specific needs.

Cybersecurity & Data Protection Planning

One-Time + Recurring

Comprehensive security planning and ongoing monitoring to protect your valuable data assets.

Productivity Tools Setup

One-Time

Implementation of collaboration and productivity tools to enhance team performance.

Local IT Helpdesk & Support Services

Recurring

Responsive IT support services to resolve technical issues and maintain productivity.

Culture & Communications

10XDeveloper GCC Services

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Our culture and communications services help establish a strong organizational culture that bridges global and local perspectives.

Culture Integration Workshops

One-Time + Annual Refresh

Interactive workshops to help teams understand and embrace organizational culture.

Internal Comms & Leadership Branding

Recurring

Development of internal communication strategies and leadership brand positioning.

GCC Launch Event & PR Campaign

One-Time

Planning and execution of GCC launch events and related public relations campaigns.

Community & CSR Program Setup

Recurring

Establishment of corporate social responsibility programs to strengthen community relationships.

Finance & Admin

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Our finance and administration services ensure smooth financial operations and compliance with local regulations.

Banking, Treasury & Payment Setup

One-Time

Establishment of local banking relationships and treasury management systems.

Payroll & Compliance Services

Recurring

Managed payroll services ensuring compliance with local labor laws and tax regulations.

Tax Advisory & Transfer Pricing Support

Recurring

Expert guidance on tax planning and transfer pricing compliance.

Vendor Contracting & Procurement Setup

One-Time + Recurring

Development of procurement processes and vendor management systems.

Operational Excellence

10XDeveloper GCC Services

Our operational excellence services help optimize your GCC's performance and drive continuous improvement.

OKR/KPI Definition and Tracking Setup

One-Time + Recurring

Implementation of objective and key results frameworks aligned with your business goals.

Lean Ops & Continuous Improvement Programs

Recurring

Development of operational efficiency programs using lean principles.

GCC Maturity Roadmap & Expansion Planning

Recurring

Strategic planning for GCC growth and capability enhancement over time.

10XDeveloper follows a structured methodology that has been refined through multiple successful GCC implementations. Our approach ensures a smooth transition from concept to fully operational center.

Phase 1

Assessment & Strategy

Evaluating business objectives, location options, and developing a comprehensive GCC strategy.

- Business case development
- Location feasibility analysis
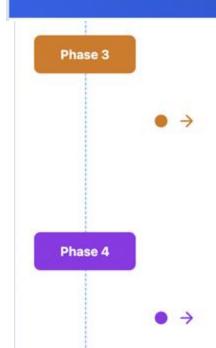- Operating model definition
- Roadmap creation

Phase 2

Setup & Implementation

Establishing the physical and legal foundation of your GCC in Hyderabad.

- Legal entity formation
- Office space acquisition
- Infrastructure setup
- Initial team recruitment

Our Approach

A Phased Methodology for GCC Success

Phase 3

Scaling Operations

Growing your GCC capabilities and team while establishing operational frameworks.

- Talent acquisition at scale
- Process implementation
- Knowledge transfer
- Culture alignment

Phase 4

Optimization & Innovation

Enhancing your GCC's value proposition and driving continuous improvement.

- Process optimization
- Innovation programs
- Center of excellence development
- Strategic expansion

Contact Us

Start your GCC journey with 10XDeveloper

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Ready to transform your GCC journey?

Connect with our experts to discuss how we can help establish or optimize your Global Capability Center in Hyderabad.

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Request a Free Consultation

Name

Email

Company

Message

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